

## Gaye Stockman

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**From:** Weber, John <JWeber3@go2uti.com>  
**Sent:** Friday, January 10, 2014 1:05 PM  
**To:** georgehgault@gmail.com  
**Cc:** Gaye Stockman  
**Subject:** FW: Mesquite Regional Business Inc.

**Follow Up Flag:** Follow up  
**Flag Status:** Flagged

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**From:** Weber, John  
**Sent:** Saturday, January 11, 2014 4:57 AM  
**To:** [GStockman@MRBNV.org](mailto:GStockman@MRBNV.org); [GeorgeHGault@gmail.com](mailto:GeorgeHGault@gmail.com)  
**Subject:** Mesquite Regional Business Inc.

TO: Mayor of Mesquite and members of the Mesquite City Council

From: John C. Weber, Dull Knife LLC DBA as UTI Transport Services

UTI is a worldwide transportation company, doing business in 36 Countries. I am part of their United States Truck Brokerage Chain, with our Corporate Office being in Medford Oregon, and we have over 200 affiliate offices throughout the United States. I have operated an office in Buffalo Wyoming, employing between 16 and 22 people for the past 21 years. My branch in Buffalo is in the top 4 - 5 in gross sales in the Brokerage Division every year. Last year my Wyoming office did over 9 Million Dollars in Gross Sales.

In May of 2013 I started exploring the possibility of opening an office in Mesquite, NV. I actively pursued this goal, starting in June by visiting in Mesquite and looking for possible office sites. I obtained an office in the Heritage Plaza, and visited the city office to see what requirements there would be to open an office, since I knew nothing about the City and State Regulations concerning a startup of a new business in Nevada. I was directed to Laura Woolsey, and as a result of visiting with her, I was contacted by George Gault and Gaye Stockman.

I scheduled a meeting in July with the Mesquite Regional Business Inc. personnel, and as a result they made my business startup much, much easier. They guided me to the proper channels in order to complete the necessary paper work, and put me in contact with the people I needed to deal with in order to open my Business. They were extremely helpful in answering my questions concerning local regulations, questions concerning the local labor market, telephone and utility companies, insurance agencies, etc.

From my standpoint, I feel very fortunate that your city has an organization that is so helpful and has personnel who can answer questions about the local business climate and opportunities in Mesquite.

Our business in Mesquite has been in operation since September with two people, and we plan on hiring additional people this coming year. I envision employing 10 to 15 people within 3 to 4 years.

Any one that would like to visit me can reach me at UTI in Buffalo Wyoming, George and Gaye have my contact information. I would like to take this opportunity to thank them both for all their help, and all the other people working for their organization.

Sincerely,

John C. Weber